

Message Text

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PAGE 01 STATE 036845
ORIGIN NEA-10

INFO OCT-01 ISO-00 COME-00 EB-08 INT-05 /024 R

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USDOC/CAGNE:J HEARN (SUBS)
-----125038 111557Z /20
R 110251Z PEB 78
FM SECSTATE WASHDC
TO AMEMBASSY ABU DHABI

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E.O. 11652: N/A

TAGS: ETRD, TC

SUBJECT: ARAB BOYCOTT: REQUEST FOR TENDERS ON ADDITION
TO ABU DHABI CITY WATER DISTRIBUTION SYSTEM

1. ED HEFFERMAN WHO REPRESENTS CAST IRON PIPE RESEARCH
ASSOCIATION (TRADE ASSOCIATION FOR PIPE MANUFACTURERS) HAS
SOUGHT DEPARTMENT'S ADVICE ON HOW TO HANDLE BOYCOTT PROBLEM
ARISING UNDER REQUEST FOR TENDERS BY ABU DHABI WATER AND
ELECTRICAL POWER DEPARTMENT (HEADED BY SHEIKH SOROUR).
APPARENTLY THE FINANCE DIVISION OF WEP HAS INDICATED TO
POTENTIAL U.S. SUBCONTRACTOR/SUPPLIER (AMERICAN CAST IRON
PIPE COMPANY OF BIRMINGHAM, ALABAMA) THAT LETTER OF CREDIT
CONDITIONS WOULD INCLUDE REQUIREMENT FOR CERTIFICATION THAT
GOODS SHIPPED "DID NOT ORIGINATE NOR WERE THEY PRODUCED OR
MANUFACTURED IN ISRAEL" NOTWITHSTANDING THE FACT THAT
EMBASSY OF UNITED ARAB EMIRATES IN WASHINGTON HAS GIVEN
U.S. FIRM ASSURANCES THAT IT WOULD HAVE NO PROBLEM IN
ISSUING CONSULAR CERTIFICATION BASED ON POSITIVE CERTIFICA-
TION OF U.S. ORIGIN OF GOODS TO BE SHIPPED.

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2. AMERICAN CAST IRON HAS BEEN SEEKING SUPPLIER CONTRACT
THROUGH ASSOCIATION WITH CONSORTIUM OF PRIME CONTRACTORS
WHICH INCLUDES U.S. FIRMS, HARBERT CONSTRUCTION COMPANY

AND HALL CONSTRUCTION COMPANY.

3. AT PRESENT, AMERICAN CAST IRON HAS NOT MADE DECISION ON WHETHER FROM COMPANY POLICY PERSPECTIVE IT WOULD COMPLY WITH REQUEST FOR BOYCOTT CERTIFICATION ALONG LINES CITED ABOVE. ALTHOUGH SUCH CERTIFICATIONS REMAIN LEGAL UNTIL JUNE, FIRM IS STRONGLY INCLINED TO ATTEMPT TO BEGIN NOW TO PUT TRANSACTIONS ON BASIS COMPATIBLE WITH REGULATIONS WHICH WILL BE IN EFFECT THROUGHOUT PERIOD OF LIKELY PERFORMANCE.

4. HEFFERMAN HAS ASKED THAT ABOVE INFORMATION BE BROUGHT TO EMBASSY'S ATTENTION. HOWEVER, HE ASKS THAT EMBASSY NOT TAKE INITIATIVE ON BEHALF OF AEC AT THIS TIME.

5. DEPARTMENT WOULD APPRECIATE EMBASSY ADVICE ON HOW AMERICAN CAST IRON (OR OTHER POTENTIAL U.S. SUPPLIER) MIGHT BEST PROCEED IN EFFORT TO WORK NEGATIVE CERTIFICATION OUT OF WEP TRANSACTION. (WE HAVE SUGGESTED TO HEFFERMAN THAT ACI GET IN TOUCH WITH EMBASSY DIRECTLY OR THROUGH CONSORTIUM REPRESENTATIVES WHEN REPRESENTATIVES OF EITHER NEXT VISIT ABU DHABI).

VANCE

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

Message Attributes

Automatic Decaptioning: X
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Current Classification: UNCLASSIFIED
Concepts: BOYCOTTS, WATER SUPPLY SYSTEM
Control Number: n/a
Copy: SINGLE
Draft Date: 11 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 20 Mar 2014
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Disposition Reason:
Disposition Remarks:
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Review Content Flags:
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Review Exemptions: n/a
Review Media Identifier:
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